

Commercial Motor

Market data and insights

Commercial Motor Market Update

The motor vehicle insurance market continues to face pressure from rising claims severity, driven by higher vehicle values, increasing repair and labour costs, and longer repair times associated with newer technologies such as ADAS and electric vehicles, all of which are weighing on insurer profitability and flowing through to higher premiums. While new vehicle supply has improved, affordability challenges remain, with premium increases of around 5–10 per cent now common, and larger adjustments applied where claims experience has been adverse. Industry bodies, including the Insurance Council of Australia, are advocating for structural reforms to address cost drivers such as skills shortages in the motor trades, supply chain constraints, accident towing practices and insurance fraud. In contrast, the heavy motor and large fleet segment has shown greater pricing stability, particularly for well-managed fleets with low claims frequency, where competition remains strong and rate movements are typically modest.

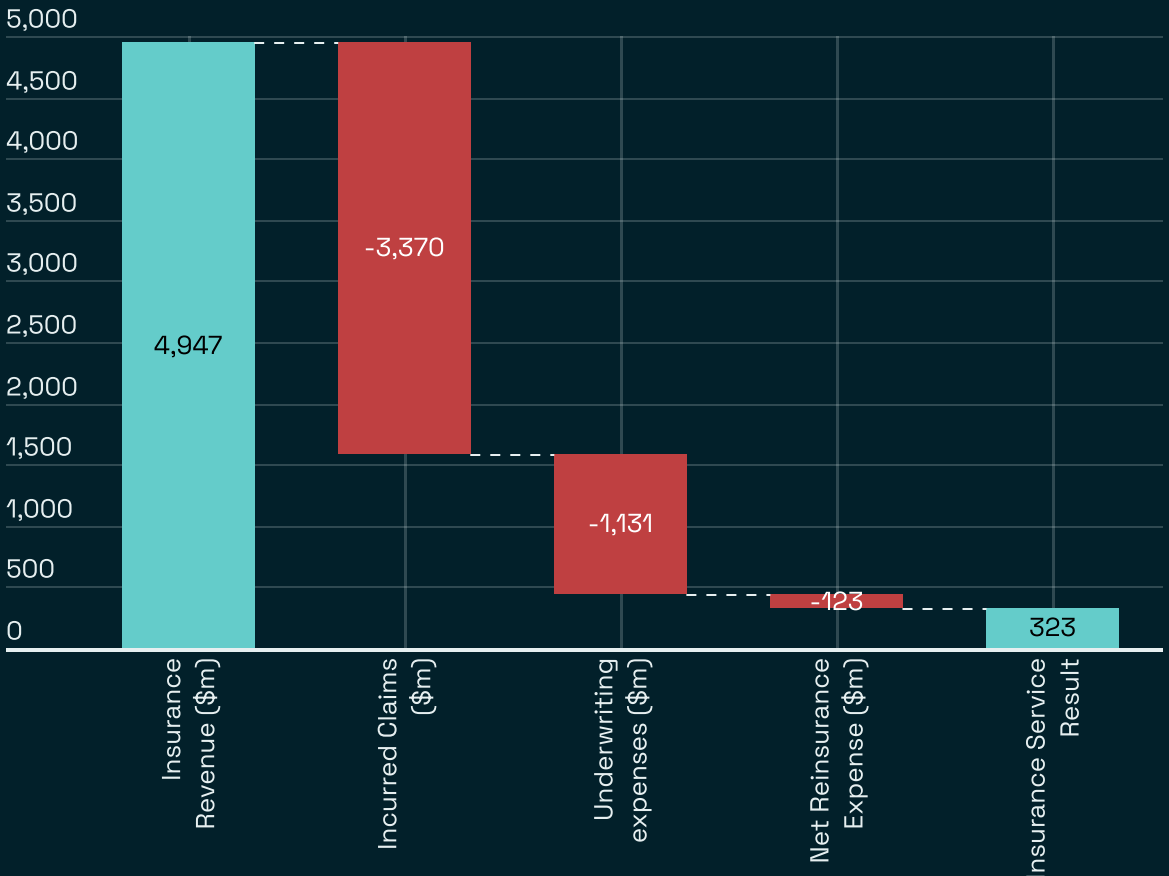
How does the market perform in Australia?

10 Year Profit and Loss (\$m)

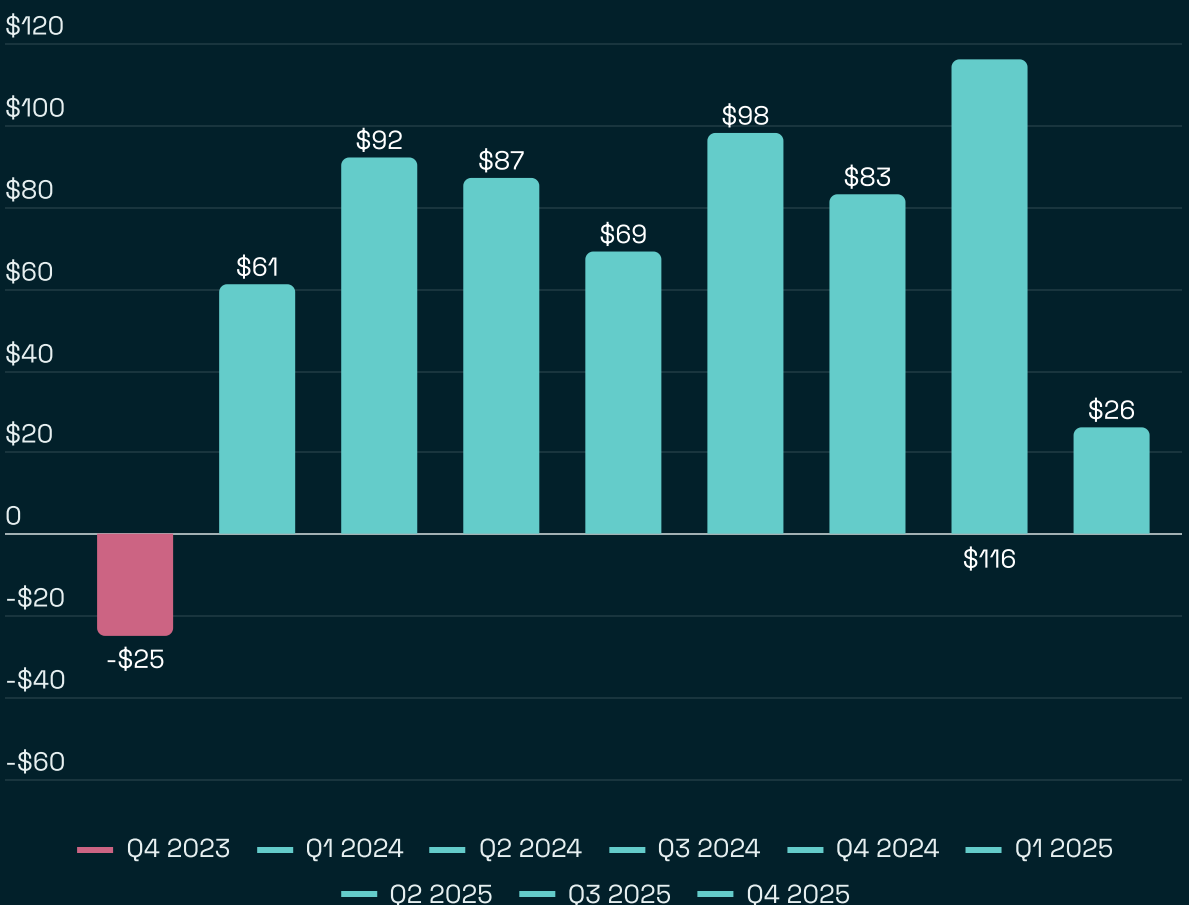


2025 Results

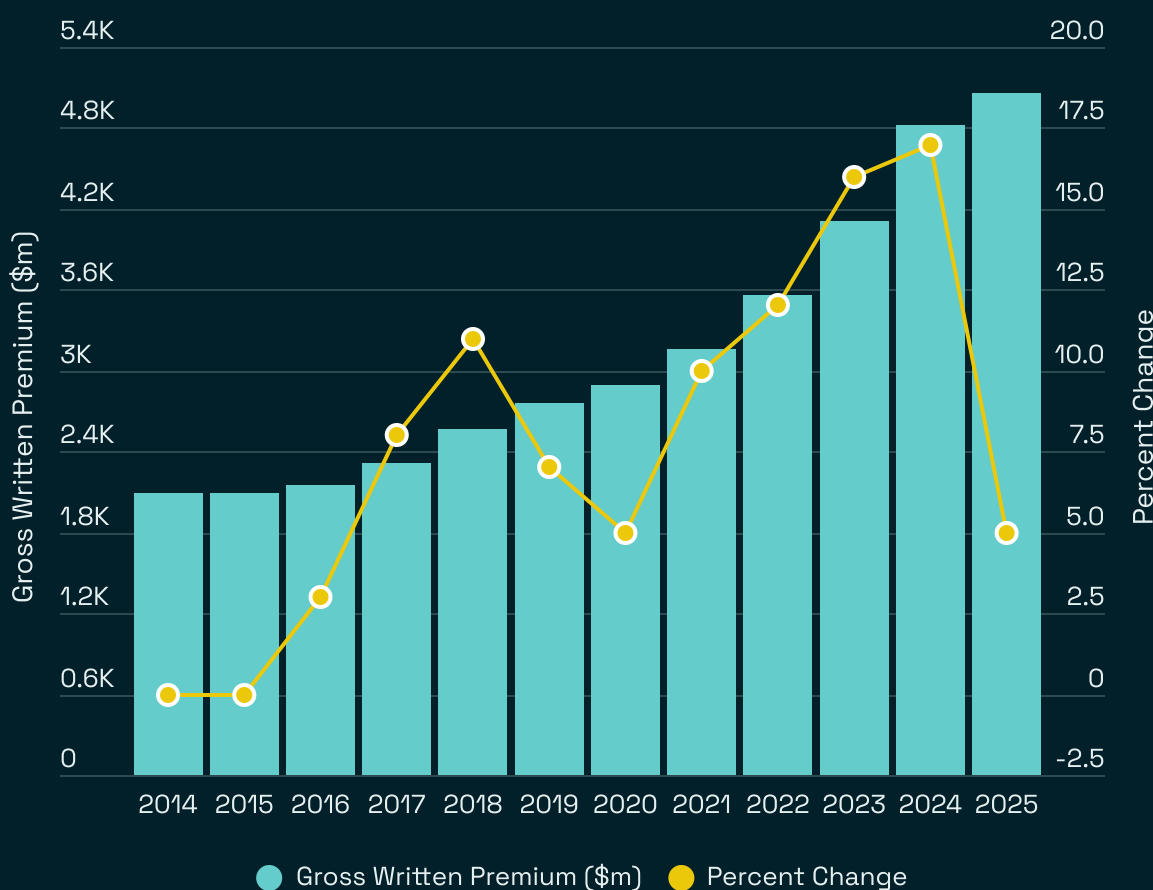
2025 P&L (Jun 2024 - Jun 2025)



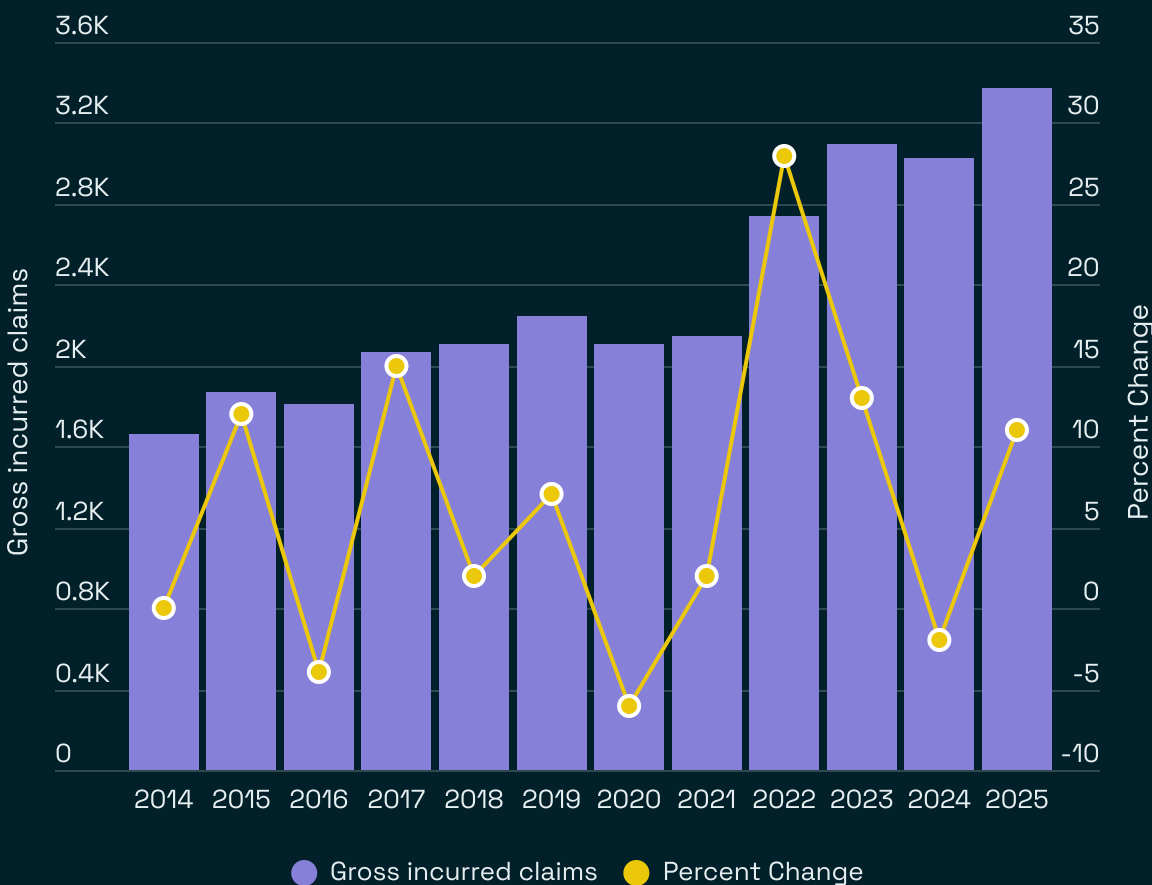
Underwriting Result - last 9 quarters



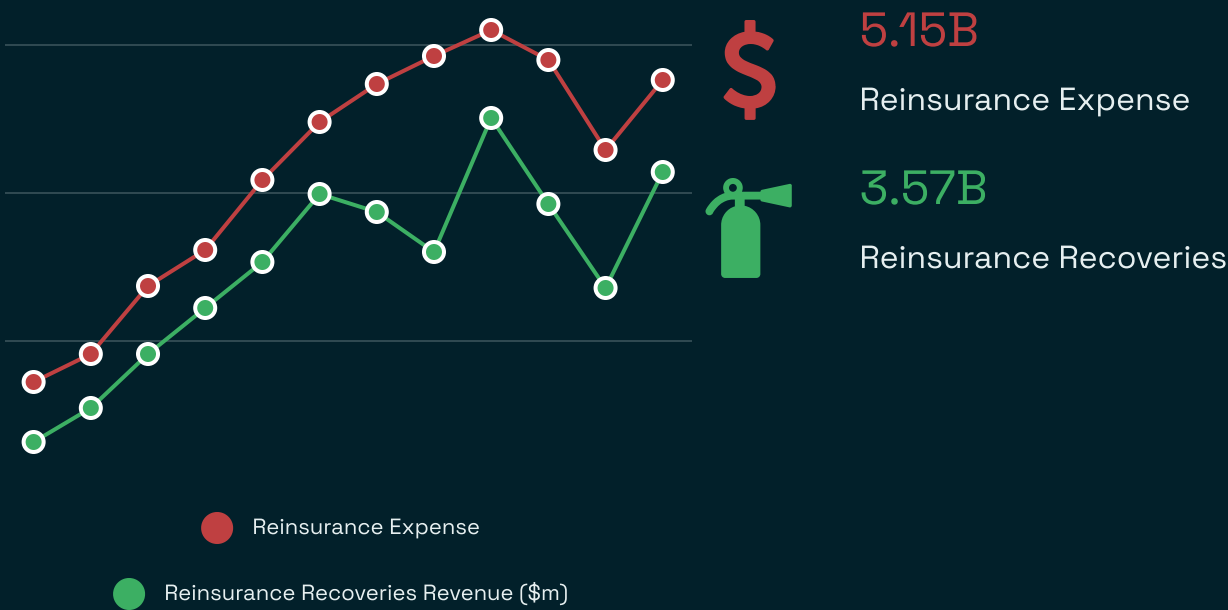
Commercial Motor Premium Growth (\$m)



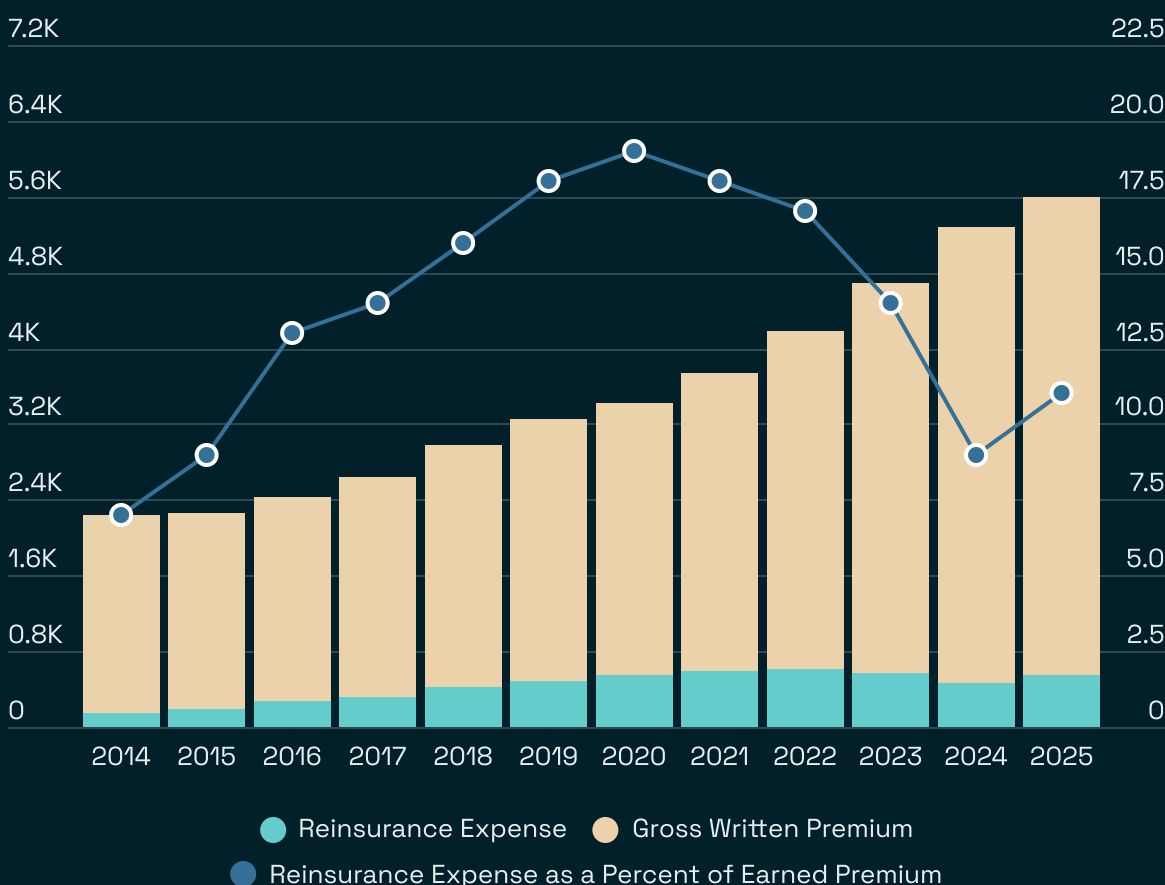
Commercial Motor Claims Trends (\$m)



10 Year Reinsurance Expense vs Recovery

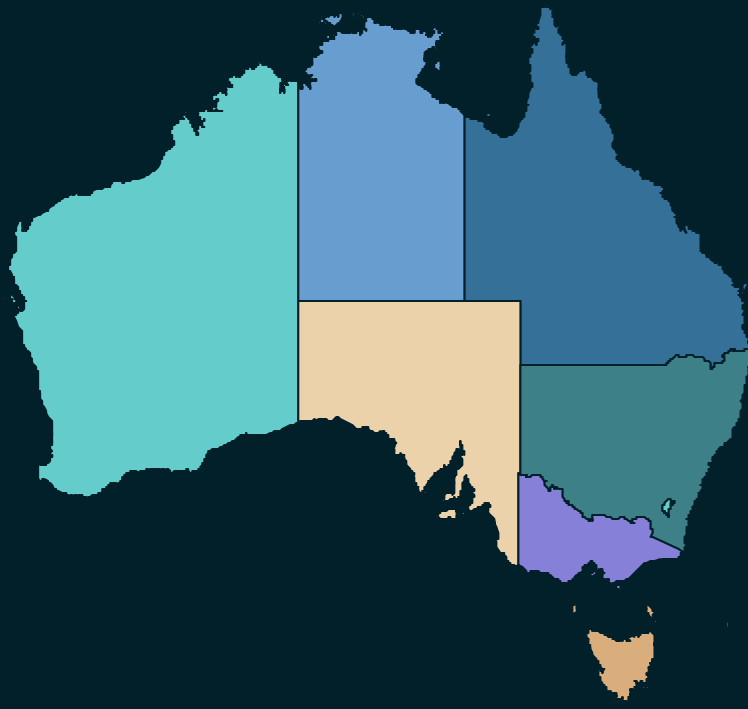


Insurer Reinsurance Expenses as a part of Gross Written Premium



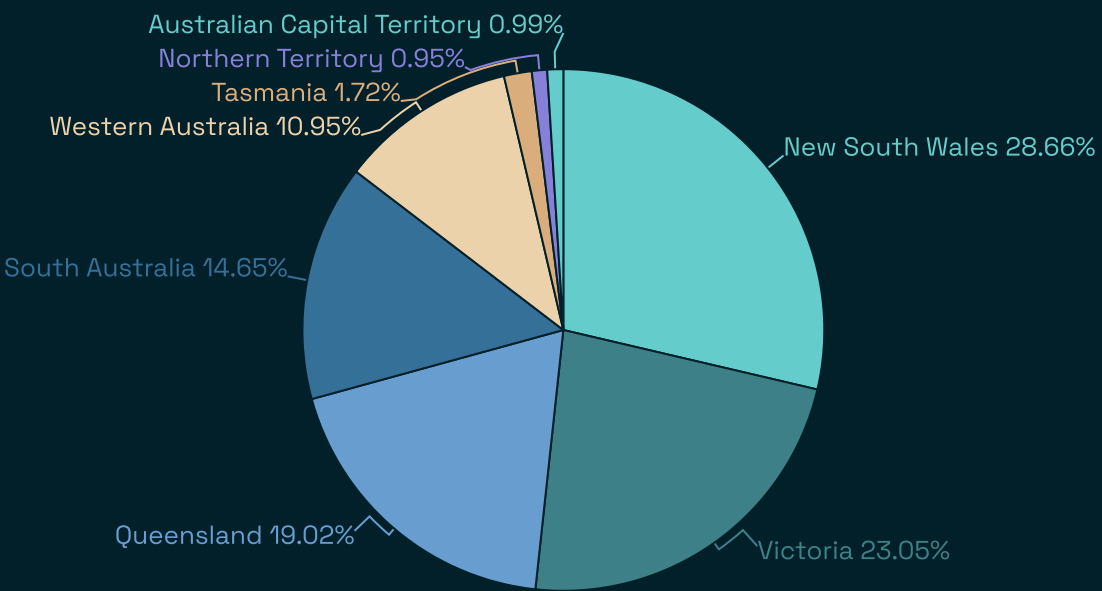
Insights by state

Premium and average 5 year Loss Ratio by State

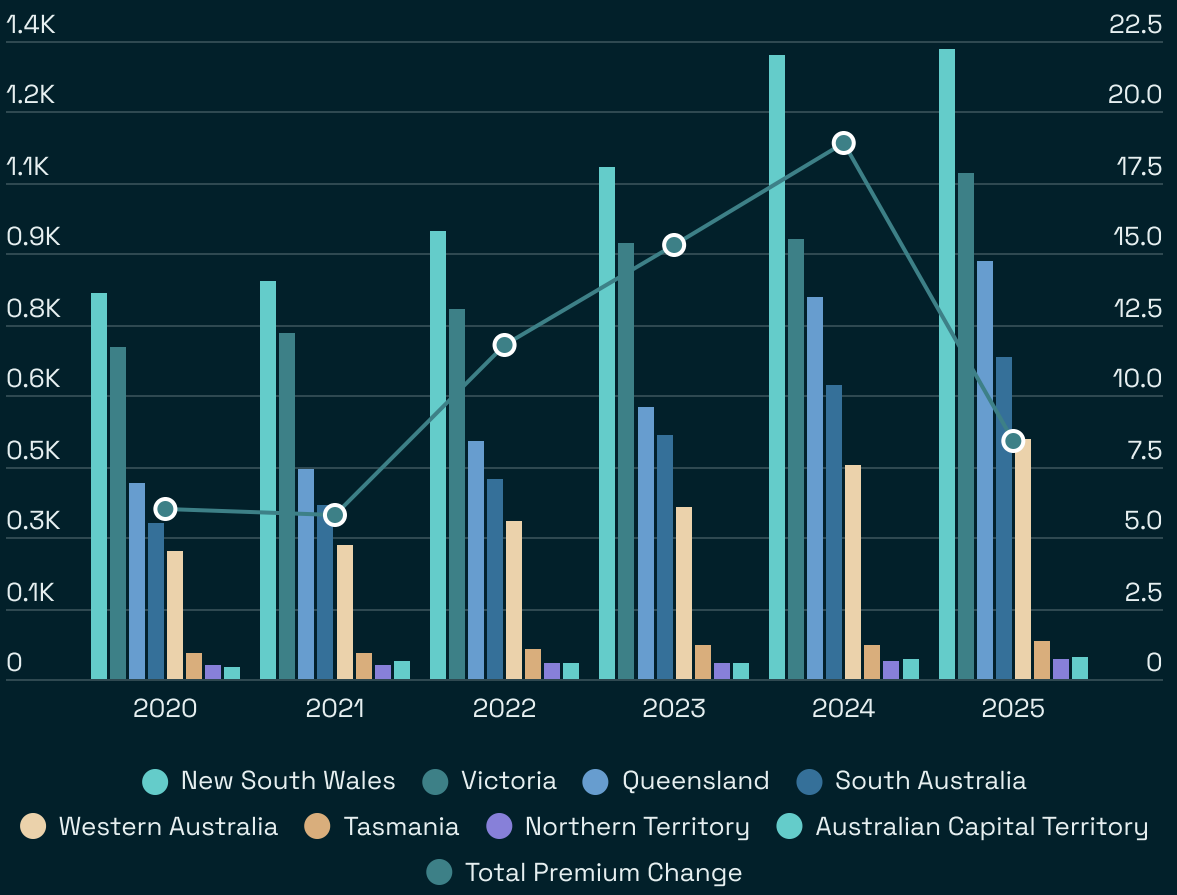


- Australian Capital Territory
- New South Wales
- Northern Territory
- Queensland
- South Australia
- Tasmania
- Victoria
- Western Australia

Premium Size by State



National Premium Change (\$m)



Average Premium per Risk (\$m)

